



# BEST CONTACTS FOR LEE EISENSTAEDT

## FOUNDER, LEADING WITH COURAGE ACADEMY

### Employee Stock Ownership Plans (ESOPs)

- Business owners
- Board members
- ESOP trustees
- ESOP transaction attorneys & advisors
- Succession & Estate Planning attorneys
- Investment bankers
- CPAs – auditors and tax
- Bankers who make loans to ESOPs
- Valuation experts

### Buy-Side M&A Deals Involving A Culture or Leadership Integration

- Business buyers
- Board members
- M&A lawyers
- Private Equity Groups who will operate the business
- Valuation experts
- Investment bankers
- Chief Human Resource Officers

### Improving / Measuring Employee Engagement

- Owners
- Board members
- Chief Human Resource Officers
- Other C-Suite leaders (CFO, CMO, CTO, etc.)

### Preparing High- Potentials For More Complex Roles

- Owners
- Board members
- Chief Human Resource Officers
- Other C-Suite leaders (CFO, CMO, CTO, etc.)

### Bringing In A New Leader Or Manager

- Owners
- Board members
- Chief Human Resource Officers
- Other C-Suite leaders (CFO, CMO, CTO, etc.)



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## Succession Planning, Coaching, & Tracking the ROI on Learning

We can facilitate a simple, 7-step succession planning and development process to help you create a higher-performing organization with a pipeline of talent that's ready to meet your future needs.

Developing new skills and habits requires a plan, commitment, and knowing when you're achieving your objectives. Our one-on-one and group coaching is an option when you need help developing an improvement plan, staying on course, and getting the return on your investment that you set for yourself and your team.

Everything we do can be measured and tracked on a graph. Visualizing the impact of your learning and development investments can be accomplished with quarterly employee engagement surveys, 363 feedback, the Five Behaviors Progress Reports, tracking your Emotional Climate Index, and a client loyalty assessment to name a few tools.

## Five Behaviors of a Cohesive Team™

Based on Patrick Lencioni's New York Times best seller, *Five Dysfunctions of a Team*, this day-long facilitated program guides intact teams through a journey to improve in five areas that are key to productive team dynamics: Trust, Conflict, Commitment, Accountability and Results. Additionally, the program is powered by Everything DiSC®, allowing participants to understand themselves and others better.

## Everything DiSC 363®

Self-assessments are a good start, but they're biased. While you may think you're a 5, if your colleagues think you're a 2, then you're a 2. Courageous leaders solicit feedback from others on how they're doing. Everything DiSC 363® gathers anonymous, constructive feedback from your boss, direct reports, and peers and colleagues on how you can improve your effectiveness.

## Self-awareness of strengths and blind spots

Our 30+ self-assessments help individuals and teams begin to identify their leadership strengths and blind spots. Included among them are leadership, listening, delegation, and providing feedback. These self-assessments are the foundation of our Leading With Courage® workshops that range in length from two-hours to a full day and are customized to meet the needs of your organization and the attendees.

## Employee Engagement

As an authorized partner of Engagement Multiplier™, we provide an elegant platform for measuring, visualizing, and improving employee engagement that also answers the question "Is this development program having any impact?" Organizations experience astounding results by making employee engagement a priority. Improvements in productivity, employee retention, and morale lead to strong organizations that grow by leaps and bounds.

## Emotional Intelligence (EI)

EI is twice as important for jobs at all levels as technical skills and intelligence. For the top tier, it accounts for nearly 90% of the difference between average and star performers. We offer self, 180- and 360-degree Genos EI assessments that augment an organization's talent selection, development, and management processes. We also offer the Emotional (Intelligence) Climate Index (ECI) to regularly measure the emotions your employees feel most frequently at work

## Everything DiSC®

We are authorized partners of Everything DiSC®, the behavioral self-assessment that's been designed to improve communication, teamwork, and productivity. There are also DiSCs specific to sales, management, and leaders, as well as an app and comparison reports. We offer half- and full-day workshops on interpreting and using DiSC.

## Tools for Creating Higher-Performing Organizations

LWCA designs and facilitates assessments, workshops, and coaching programs that empower individuals and teams to move from blind spots to the possibilities of peace of mind and confidence by being more effective as leaders and managers.