



EngagementMultiplier<sup>®</sup>  
Authorized Partner

Authorized Partner  
EVERYTHING DiSC<sup>®</sup>  
A Wiley Brand

Authorized Partner  
THE FIVE BEHAVIORS  
OF A COHESIVE TEAM<sup>™</sup>



## Leadership Development Options for Individuals

<i>Content of Sessions</i>	<i>Three Month Retainer</i>	<i>Six Month Retainer</i>
<b>Pre-Work: Complete Everything DiSC self-assessment and LWCA's leadership self-assessment</b>	✓	✓
<b>How do you see yourself?</b> Interpreting and using your Everything DiSC assessment and LWCA leadership self-assessment. Homework: invite others to complete an EI leadership assessment.	✓	✓
<b>How do others see you? How do you see others?</b> Interpreting and using your 180 or 360 Emotional Intelligence assessment. SCARF model and people reading.	✓	✓
<b>Essential Skills (covered over three sessions):</b> <ul style="list-style-type: none"> <li>• Pre-work: high-performing organization self-assessment plus three more self-assessments</li> <li>• Tools for building a high performing team</li> <li>• Getting better results through delegation</li> <li>• More effective decision making</li> <li>• Active listening</li> <li>• Providing feedback</li> <li>• Micro-management red flags</li> <li>• Managing up</li> </ul>		✓
<b>Adding more value than you take out</b> Creating a personal development plan with SMART goals based on the insights gained from the program	✓	✓
<b>One-on-one sessions</b> <ul style="list-style-type: none"> <li>• One 90-min session each month</li> <li>• One 30-min call approx. two weeks later</li> </ul>	✓	✓
<b>Copy of <i>Leading With Courage: Nine Critical Behaviors of Effective Leaders and Managers</i> by Lee Eisenstaedt (June 2019)</b>	✓	✓